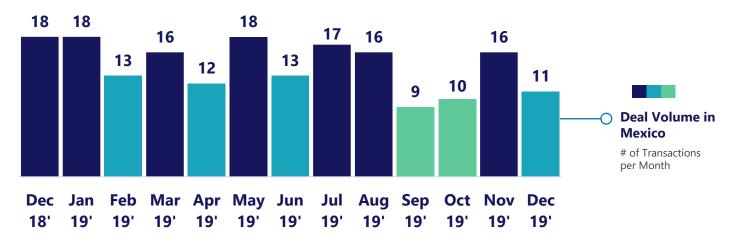
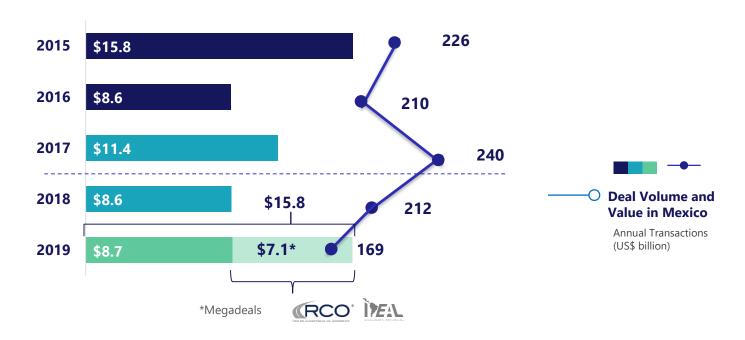


SUMMARY OF MERGERS & ACQUISITIONS IN MEXICO

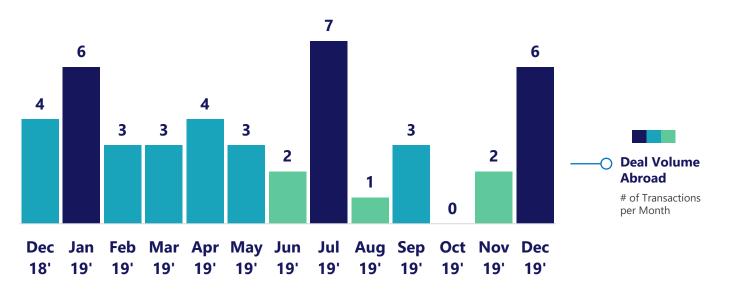
In 2019, **the volume and value of announced transactions** accumulated to **169 and USD\$15.8 billion**, respectively, representing a decrease in **volume** of **25.0%** and an increase in reported **value 33.7%** Year-Over-Year. It is necessary to clarify that two megadeals in the infrastructure sector represent **US\$7.1 billion** of the total value reported

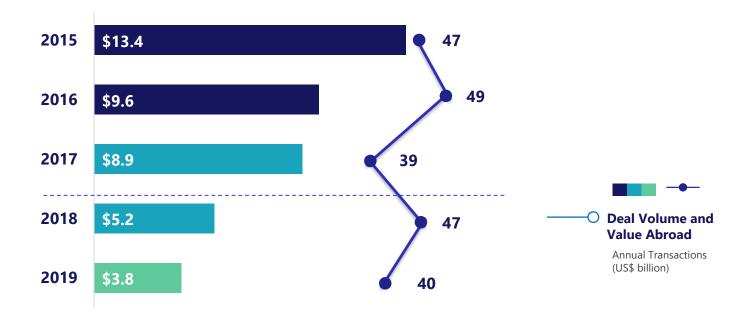




SUMMARY OF MERGERS & ACQUISITIONS BY MEXICAN COMPANIES ABROAD

In 2019, the volume and value of announced transactions accumulated to 40 deals worth US\$3.8 billion, representing a decrease in volume of 14.8% and a decrease in reported value of 26.9% Year-Over-Year





SUMMARY OF MERGERS & ACQUISITIONS BY INDUSTRY

The **industrial** sector led M&A activity in Mexico during the year (by deal volume), with 24 announced transactions, representing **14.0%** of 2019's total transaction volume. Meanwhile, companies were most active overseas in the **Consumption** sector registering **11** announced transactions during the year







Representative International Acquisitions by Mexican Companies

Total Transactions: 40



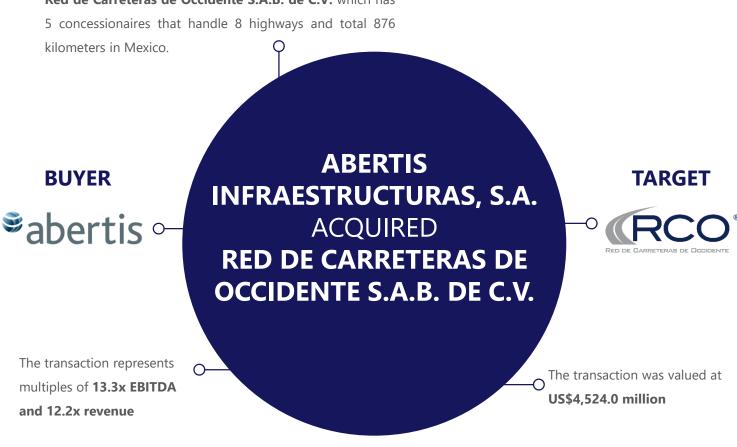
BIG REPRESENTATIVE TRANSACTIONS IN MEXICO*

Transaction Summary	Target	Buyer
On October 11 th , 2019, Abertis Infraestructuras S.A. , a Spanish road builder, acquired a 70% stake in Red de Carreteras de Occidente S.A.B. de C.V. , a Mexican infrastructure operator, for US\$4.5 billion , representing multiples of 13.3x EBITDA and 12.2x revenue	RED DE CARRETERAS DE OCCIDENTE	abertis
On November 21st, 2019, Canada Pension Plan Investment Board, a sovereign wealth fund, and Ontario Teachers Pension Plan Board, Canada's largest retirement fund, acquired a 40.0% stake in Impulsora de Desarrollo y el Empleo de América Latina, a Mexican infrastructure developer, for US\$2.6 billion	IMPULSORA DEL DESARROLLO YEL EMPLEO DI AMÉRICA LATINA	CPP INVESTMENT BOARD ONTARIO TEACHERS' PENSION PLAN
On November 14 th , 2019, Fibra UNO , a Mexican REIT, acquired Titan Portfolio , consisting of 74 industrial properties in Mexico, for US\$822.0 million	74 Industrial Properties	L C
On January 6 th , 2019, ContourGlobal, a British energy company, acquired two cogenerating plants from Alpek , a Mexican petrochemical company, for US\$801.0 million	C lalpek	CONTOURGLOBAL
On August 19 th , 2019, Caisse de Depot et Placement du Quebec (CDPQ) , Canadian private equity fund, invested US\$500.0 million in a minority stake in Laboratorios Sanfer S.A. de C.V. , a Mexican pharmaceutical	Laboratorios Sanfer®	© CDPQ

^{*} Transactions above US\$500.0 million

BIG REPRESENTATIVE TRANSACTION

Abertis Infraestructuras, S.A., a Spanish company dedicated to road management in Europe, acquired 70% in Red de Carreteras de Occidente S.A.B. de C.V. which has 5 concessionaires that handle 8 highways and total 876 kilometers in Mexico.







FOUNDED IN 2007





HAS 13,400 EMPLOYEES





OPERATES AROUND 875 KILOMETERS OF HIGHWAYS





MEDIUM REPRESENTATIVE TRANSACTIONS IN MEXICO*

Transaction Summary	Target	Buyer
On July 24th, 2019 Live Nation Entertainment Inc., an American entertainment company, acquired 51.0% stake in Operadora de Centro de Espectáculos, S.A. de C.V., a Mexican show business company for US\$462.8 million to Grupo Televisa and CIE	VIVIMOS PARA ENTRETENERTE C1e 2 Televisa	LYVE
On August 5 th 2019 DD3 Acquisition Corp. , a Mexican asset manager company, merged with Betterware de México, S.A. de C.V. , a Mexican company dedicated to homeware appliances. 80.0% of Betterware original investors remain and stocks Will be available for trading through NASDAQ and has multiples of 8.6x EBITDA. . The implied valuation of Betterware before the transaction was US\$367.0 million	DD3 CAPITAL PARTNERS	Betterware Hogar en armonía
On October 4th, 2019, Equinix, Inc. . American big data center provider, acquired 3 Data Centers in Mexico from Axtel S.A . de C.V ., for US\$175.0 million, representing a multiple of 8.3x revenue	3 Data Centers	W ® EQUINIX
On January 14 th , 2019, Ariston Thermo , an Italian heater manufacturer, acquired Cal-o-Rex , a Mexican heater manufacturer, for US\$145.0 million	Cal·o Rex	ARISTON THERMO GROUP

^{*} Transactions below US\$500.0 million

MEDIUM REPRESENTATIVE TRANSACTIONS IN MEXICO*

Transaction Summary	Target	Buyer
On April 2019, an anonymous buyer acquired eight industrial properties in Querétaro and Toluca, from Corporación Inmobiliaria Vesta, an industrial real estate developer, for US\$109.0 million	8 industrial properties	Buyer not Revealed
On February 2019, Phoenix Tower International LLC, an American telecommunications company, acquired Uniti Group's Latin American Portfolio, consisting of 500 commercial towers in different countries, for US\$100.0 million	Uniti Latin America Portfolio	PHOENIX TOWER INTERNATIONAL
On May 2 th , 2019, Megacable Holdings , S:A.B. de C.V. , a Mexican telecommunications company, acquired Axtel S.A.B. de C.V. 's optic fiber business for US\$60.0 million	axtel 🕹	MEGACABLE.
On October 9 th , 2019, DavideCampari- Milano S.p.A. , an Italian spirits manufacturer acquired Licorera Ancho Reyes y CIA S.A.P.I. de C.V. y Casa Montelobos S.A.P.I. de C.V. , Mexican spirits producer companies, for US\$36.0 million	MONTELOBOS*	CAMPARI.

^{*} Transactions below US\$500.0 million

MEDIUM REPRESENTATIVE TRANSACTION

Live Nation Entertainment Inc., American entertainment company, acquired 51.0% stake in Operadora de Centro de Espectáculos, S.A. de C.V., Mexican entertainment company, for US\$463.0 million to Grupo Televisa and CIE







FOUNDED IN 1996



49.4 MILLION TICKETS SOLD



BIGGEST FIRM BY SOLD TICKETS



FOUNDED IN1990



VIVIMOS PARA ENTRETENERTE

3.8 MILLION TICKETS SOLD



5th BIGGEST FIRM BY SOLD TICKETS

MEDIUM REPRESENTATIVE TRANSACTION





FOUNDED IN 1930





REVENUE OF US\$1.6 BILLION



OPERATES IN +150 COUNTRIES



FOUNDED IN 1948





USED TO BELONG TO BGIS. GRUPO INDUSTRIAL SALTILLO



+850 EMPLOYEES

BIG REPRESENTATIVE TRANSACTIONS ABROAD*

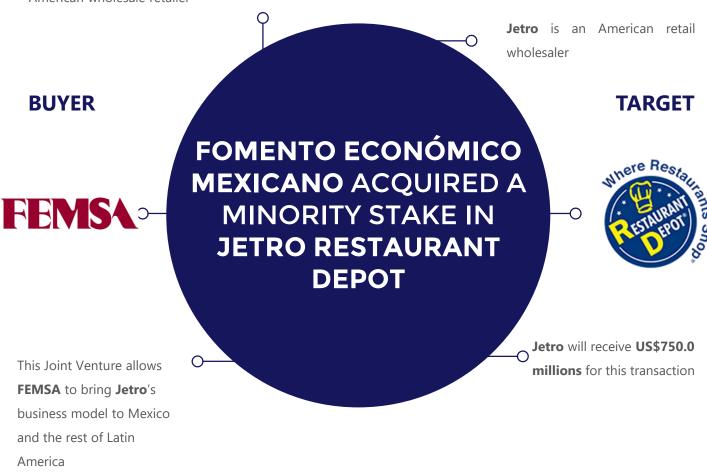
Transaction Summary	Target	Buyer
On March 16th, 2019, Claro S.A., Brazilian telecommunications company, acquired Nextel Holdings S.à r.l., a Luxembourgian telecommunications company for US\$948.5 million	nextel.	Claro-
On November 8 th , 2019, Fomento Económico Mexicano , S.A.B. de C.V. , Mexican multinational participating in consumer and commercial markets, agreed to sign a minority stake in Jetro Restaurant Depot , for US\$750 million	RESTAURANT SA SA SON	FEMSA
On January 24 th , 2019, América Móvil , Mexican telecommunications company announced the acquisition of Telefónica Móviles Guatemala y Telefónica Móviles El Salvador , both telecommunication companies, for US\$646.0 million	Telefonica	américa móvil

^{*} Transactions below US\$500.0 million



BIG REPRESENTATIVE TRANSACTION ABROAD

Fomento Económico Mexicano, S.A.B. de C.V., Mexican conglomerate, acquired a minority stake in **Jetro Restaurant Depot,** American wholesale retailer





FOUNDED IN 1890



EMPLOYS 304,780 PEOPLE



OPERATES IN MEXICO, COLOMBIA AND CHILE





FOUNDED IN 1976



OPERATES OVER 130 STORES



OPERATES IN THE USA

MEDIUM REPRESENTATIVE TRANSACTIONS ABROAD*

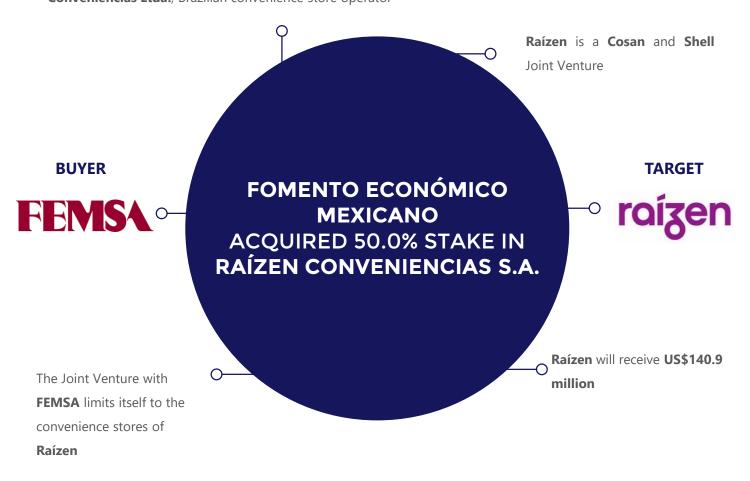
Transaction Summary	Target	Buyer
On August 6 th , 2019, Fomento Económico Mexicano, S.A.B. de C.V. , Mexican conglomerate, acquired 50.0% stake in Raízen Conveniencias Ltda. , a, convenience store operator, for U\$140.9 million	raízen	FEMSA
On November 15 th , 2019, Artha Capital , a Mexican Private Equity fund, acquired the Telecom Corridor Office Campus , with over 400 thousand square feet. Although transaction amount was not revealed, MetLife Real Estate Lending provided over US\$60.0 million	Telecom Corridor Office Campus	ARTHA CAPITAL
On March 31th, 2019, Grow Mobility , a Mexican company that rents electric scooters in Mexico, announced the acquisition of MONO Scooters Compartidos , a Uruguayan company that rents electric scooters, and Econduce , a Mexican on demand electric scooter company, for an undisclosed amount	MONO Scooters Compartidos Qeconduce	gris

^{*} Transactions below US\$500.0 million



MEDIUM REPRESENTATIVE TRANSACTION ABROAD*

Fomento Económico Mexicano, S.A.B. de C.V., Mexican conglomerate, announced a 50.0% stake acquisition in Raízen Conveniencias Ltda., Brazilian convenience store operator





FOUNDED IN 1890







FOUNDED IN 1913





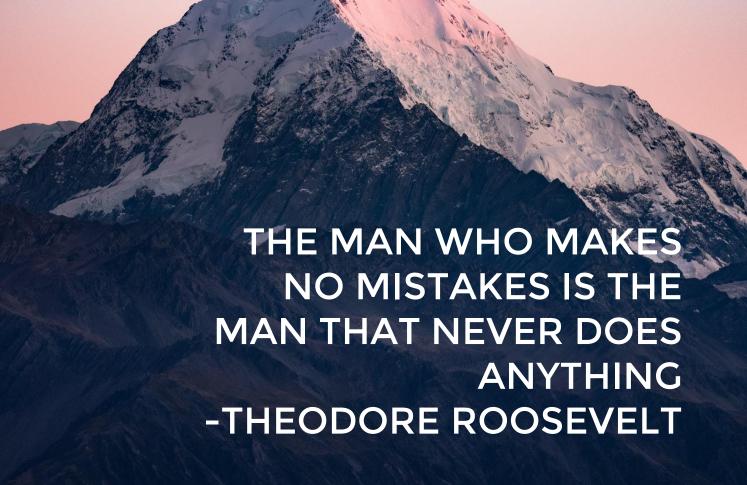




OPERATES IN BRASIL

Seale & Associates

Creative Solutions. Trusted Advice.



SEALE & ASSOCIATES REPRESENTATIVE TRANSACTION







ONE MANUFACTURING PLANT







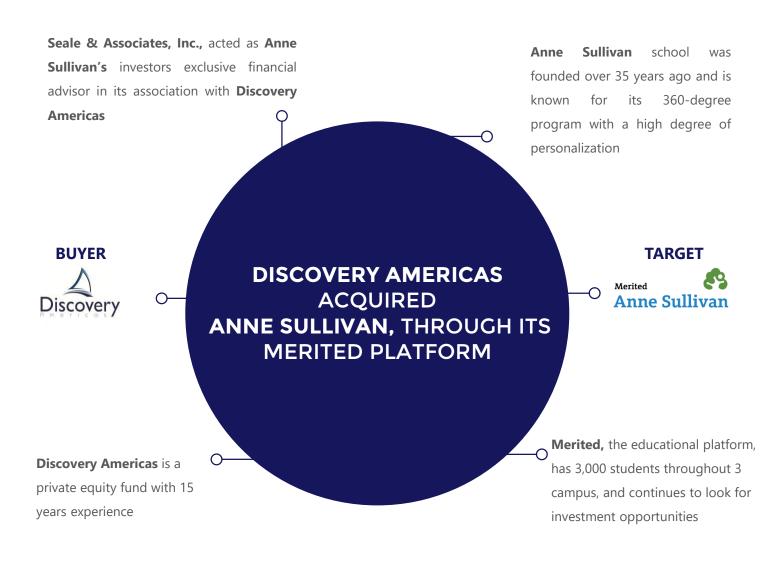








SEALE & ASSOCIATES REPRESENTATIVE TRANSACTION





















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Creative Solutions. Trusted Advice.



REPRESENTATIVE MEXICO ENGAGEMENTS

















TOMARI





















Services

























Seale & Associates

Creative Solutions. Trusted Advice.

Since 1999, **Seale & Associates** has been the trusted advisor to highly respected public and private companies from around the world, with a track record of success in a diverse range of industries. Seale is an elite boutique global investment banking firm with extensive experience in mergers and acquisitions (M&A), corporate finance advisory, and enterprise level strategy consulting. Our experienced team of professionals are committed to serving clients with excellence and integrity, while offering innovative ideas and solutions to address complex dealings.

ADVISOR TO LEADING COMPANIES WORLDWIDE



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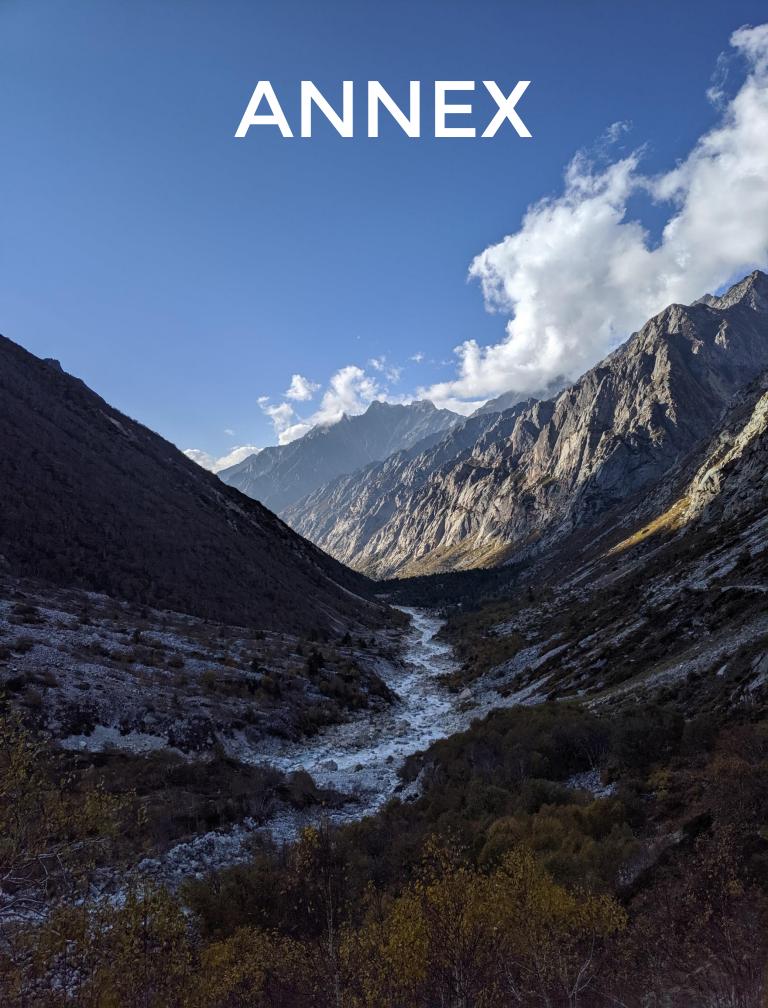
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T	arget		Buyer			Financial In	formation	
Name	Industry	Description	Name	Country	Size (\$USDMM)	% Acquired	EV / EBITDA	EV / Revenue
					(\$OSDIVINI)	Acquired	EBITDA	Revenue
VicRes Mining Mexico S.A. de C.V.	父	Mining exploration	Buyer not Revealed	-	-	100.0%	•	-
Precision metal business of FNA MECHATRONICS MEXICO S.A. DE.V	#	Automotive precision metal parts	FUJI ALCONIX Mexico S.A. de C.V.	MEX	\$4.2	51.1%	-	-
Two cogeneration energy plants of ALPEK in Mexico	3	Co-energy plants	ContourGlobal Terra 3 S.à.r.l.	MEX	\$724.0	100.0%	36.2x	-
Urban Center Condesa in Mexico City	6	Residential properties	Seris Retail Holdings	MEX	-	100.0%	-	-
Fibre Optic Assets of Pegaso PCS, S.A. de C.V.	A	Optic Fiber assets	Even Telecom S.A. de C.V.; Neutral Networks, S. DE R.L. DE C.V.	MEX	-	100.0%	-	-
PRETTL electronics Querétaro S.A. de C.V.	#	Electronic equipment	Melecs EWS GmbH & Co KG	MEX	-	70.0%	-	-
Latin America Private Equity Platform of Abraaj Holdings Ltd. and Abraaj Investment Management Ltd.		Private Equity	Buyer not Revealed	-	-	100.0%	-	-
95% Stake in Xpress Internacional S.A de C.V./ Trucking Terminal in Laredo, Texas	#	Automotive transportation	Buyer not Revealed	-	\$20.0	100.0%	•	-
Real Estate Portfolio in the State of Puebla	6	Real estate	Investments & Properties M2, S.A. de C.V.	MEX	-	100.0%	-	-
Arcaya, S.A. de C.V.		Investment platform	Axman Holdings, LP	MEX	-	-	•	-
East Taviche Property Located in Oaxaca, Mexico	*	Mining property	Buyer not Revealed	-	-	80.0%	-	-
Two panel plants in Mexico	#	Wood panels	Celulosa Arauco y Constitución S.A.	MEX	\$160.0	100.0%	-	-
Fuerza Eolica De San Matias S.R.L. De C.V.	3	Eolic energy	Sinia Capital S.A. De C.V.	MEX	-	-	•	-
Grand Hotel Acapulco & Convention Center	6	Hotel in Acapulco, Mexico	AM Resorts, LLC	MEX	\$35.0	100.0%	ı	-
Five new properties in Mexico City	6	Real estate	Fibra Storage	MEX	\$65.5	100.0%	•	-
Mexico Based Graphite Powder Milling Assets of Urbix Resources LLC	#	Graphite Powder Milling	Asbury Carbons Inc.	USA	-	100.0%	ı	-
Portfolio of Finterra Credits		Agricultural debt portfolio	Promecap, S.A. de C.V.	MEX	\$6.9	100.0%	-	-
PEIMI, S.A.P.I. de C.V.		Payment platform	Rappi S.A.S.	COL	-	100.0%	-	-
Latin America Tower Portfolio of Uniti Group Inc.	#	Commercial units	Phoenix Tower International Spain ETVE, S.L.U.	USA	\$100.0	100.0%	-	-
Alto Diseno, S.A. De C.V. (nka:ATCO Espaciomovil)	#	Kitchen design and furnishing	ATCO Ltd.	CAN	-	100.0%	-	-
Grupo Auto Todo, S.A. de C.V.	#	Automotive parts	Buyer not Revealed	-	-	100.0%	•	-
LoJack de Mexico, S. de R.L. de CV		GPS and RF technology	CalAmp Corp.	USA	\$13.0	87.5%	-	-



























Т	arget		Buyer			Financial In	formation	
Name	Industry	Description	Name	Country	Size (\$USDMM)	% Acquired	EV / EBITDA	EV / Revenue
A manufacturing facility in Mexico, An R&D facility outside Paris and A warehouse facility in Poland	#	Facility in Mexico	W. P. Carey Inc.	USA	\$55.0	100.0%	-	-
Grupo RYL, S.A. de C.V.	#	Furniture manufacturer	Gabriel North America Inc.	USA	\$3.8	100.0%	-	0.5x
Suaqui Verde Property	*	Mining property	Riverside Resources Inc.	CAN	-	100.0%	-	-
Hemp Seed Oil Licenses, related land and facilities in Mexico	6	Different land and facilities	Captiva Verde Land Corp.	USA	-	100.0%	-	-
NSC Asesores, S.A. de C.V.		Financial services	Julius Bär Gruppe AG	SUI	-	30.0%	-	-
Red Comercial Influyente, S.A.P.I. de C.V.		Payment platform	Fomento Económico Mexicano, S.A.B. de C.V.	MEX	-	30.0%	-	-
El Mezquite property	*	Mining property	Colibri Resource Corporation	CAN	-	100.0%	-	-
Idle Asset	•	Unidentified asset in Monterrey	Buyer not Revealed	-	-	-	-	-
Portfolio of Eight Buildings in Mexico	ô	Real estate	Buyer not Revealed	-	\$62.0	100.0%	-	-
Portfolio of Industrial Properties in Mexico	6	Industrial Real Estate	Finsa Ingenieria Y Construccion, S.A. De C.V.	MEX	\$63.0	100.0%	-	-
Trendier México, S.A. de C.V.		Second-hand clothes e-store	Chicfy SL	ESP	-	100.0%	-	-
Lea County assets of Rosehill Resources Inc.	8	Oil and gas exploration	Buyer not Revealed	-	\$22.0	100.0%	-	-
DOT Naviera S.A de .C.V.	•	Shipping solutions	Grupo Diavaz, S.A. de C.V.	MEX	-	40.0%	-	-
Industrias Seimex S.A. DE C.V.	#	Plastic producer	Dayou Plus Co.,Ltd	KOR	\$1.8	50.0%	-	0.3x
Cuida Mi Mascota S.A.P.I. de C.V.	#	Pet caretakers	Mars, Incorporated	USA	-	100.0%	-	-
BGM Consultores Legales	•	Judicial firm	EC Legal Rubio Villegas	MEX	-	100.0%	-	-
Propex Foreign Holdings, LLC	#	Flexible containers	BAG Corp.	USA	-	100.0%	-	-
Banco Santander México, S.A., Institución de Banca Múltiple, Grupo Financiero Santander México		Banking	Banco Santander, S.A.	ESP	-	16.7%	-	-
OMRON Automotive Electronics de México	4	Automotive industry	Nidec	JPN	-	100.0%	-	-
Portfolio of Eight Industrial Properties in Queretaro and Toluca	ô	Industrial Real Estate	Advance Desarrollo, S. de R.L. de C.V.	-	\$109.3	100.0%	-	-
La Lola Gold-Silver Project in Northern Sonora	*	Mining property	Evrim Resources Corp.	CAN	-	100.0%	-	-
KNAUF MÉXICO S.A. DE C.V.	#	Cast plaques	Compagnie de Saint-Gobain S.A.	FRA	-	100.0%	-	-





























Т	arget		Buyer			Financial In	formation	
Name	Industry	Description	Name	Country	Size (\$USDMM)	% Acquired	EV / EBITDA	EV / Revenue
					(+			
29 concession Los Ricos project	*	Mining exploration	GoGold Resources Inc.	CAN	-	100.0%	-	-
Ponton Block In Mexico		Oil ship	Buyer not Revealed	-	\$1.0	100.0%	-	-
City Express Chihuahua Hotel	ô	Hotel operator	Hoteles City Express, S.A.B. de C.V.	MEX	\$5.0	100.0%	-	-
Club de Futbol Rojinegros SA de CV	•	Football team	Orlegi Deportes	MEX	-	100.0%	-	-
Block 5 in Cuenca Salina	8	Oil and gas exploration	Murphy Sur, S. de R.L. de C.V.; PC Carigali Mexico Operations S.A. de C.V; Sierra Offshore	MEX	\$35.0	23.3%	-	-
MDR Pharma, SAPI de CV.	Ô	Pharmaceutical products	Marcas De Renombre, S.A. De C.V.	MEX	\$5.9	-	-	-
Central De Drogas, S.A. De C.V.	Ô	Pharmaceutical raw materials	Fagron NV	BEL	\$24.1	100.0%	-	1.0x
142 MW Gas-Fired Engine Facility in Mexico	Ø	Electronic equipment	Atlantica Yield plc	GBR	\$42.0	30.0%	-	-
Creze		Loan business	Polygon Fintech	MEX	-	100.0%	-	-
VR 232 license	8	Oil and gas exploration	Otto Energy Limited	AUS	-	50.0%	-	-
Grupo Sortek S.A. de C.V.		Financial software	Glory Global Solutions (International) Limited	JPN	-	100.0%	-	-
Mass Market Business of Axtel, S.A.B. de C.V.	Å	Communication services	Megacable Holdings, S. A. B. de C. V.	MEX	\$60.1	100.0%	-	-
Payment Gateway Assets of SF Systems		Payment platform	EVO Payments, Inc.	USA	-	100.0%	-	-
Velardeña and Other Properties of Minera De Cordilleras, S. De R.L. De C.V.	*	Mining property	Compañía Minera Autlán, S.A.B. de C.V.	MEX	\$22.0	100.0%	-	-
Sonoran Project Portfolio	*	Mining property	Riverside Resources Inc.	CAN	-	100.0%	-	-
10 Mining Concessions in Sonora, Mexico	*	Gold mining concessions	Ridgestone Mining Inc.	CAN	-	100.0%	-	-
Maquinados de Precisión de México S. de R.L de C.V./Cortes de Precisión de Mexico S. de R.L de C.V.	#	Machinery sales	CIE Automotive, S.A.	ESP	\$65.5	100.0%	-	-
Two New Portfolios in Guanajuato	6	Real estate portfolio	Advanced Real Estate	MEX	-	100.0%	-	-
IDTec Automatización S. A. de C. V.	#	Industrial machinery	Premier Tech Ltd.	CAN	-	100.0%	-	-
Grain facility in the State of San Luis Potosí	#	Grain Facility	Bartlett and Company, Inc.	USA	-	100.0%	-	-
Bahia Finisterra, S.A. de C.V.	ô	Real estate	AlumiFuel Power Corporation	USA	-	100.0%	-	-
Atlas Nanotech	Ô	Biotech	Costas, Inc.	USA	\$2.5	100.0%	-	-





























T	arget		Buyer			Financial In	formation	
Name	Industry	Description	Name	Country	Size (\$USDMM)	% Acquired	EV / EBITDA	EV / Revenue
Flinto		Financial app	Grow Mobility	MEX	-	100.0%	-	-
The Resort at Pedregal	<u> </u>	Hotel in Mexico	Walton Street Capital, L.L.C.	USA	-	100.0%	-	-
Alpheus Enterprises	#	Plastic producer	Vinmar International, Ltd.	USA	-	100.0%	-	-
GFM Electronics S.A. de C.V.		Technological products and services	Buyer not Revealed	-	-	51.0%	-	-
Altiplano Goldsilver S.A. de C.V.	*	Mining property	Buyer not Revealed	-	\$1.6	100.0%	-	-
Non-Revolving Consumer Loans Portfolio		Consumption loans portfolio	Banco Santander México, S.A., Institución de Banca Múltiple, Grupo Financiero Santander	MEX	\$10.9	100.0%	-	-
Econduce, S.A.P.I. De C.V.	#	Electric scooters	Grow Mobility	MEX	-	100.0%	-	-
Operadora de Centro de Espectáculos, S.A. de C.V.	₩ <u></u>	Entertainment events	Live Nation Entertainment, Inc.	USA	\$462.8	51.0%	-	-
Certain Oil and Gas Rights of Allegheny Technologies Incorporated in Eddy County	8	Oil and gas rights	Buyer not Revealed	-	-	100.0%	-	-
Sistemas Radiopolis, S.A. de C.V.	Å	Radio station	Corporativo Coral, S.A. de C.V.	MEX	\$65.5	50.0%	-	-
Privalia SA de CV	#	Clothes and accesories e-store	Grupo Axo, S.A.P.I. de C.V.	MEX	-	100.0%	-	-
Givex Mexico		Technological services for hotels	Givex Corporation	CAN	-	100.0%	-	-
Rossy mineral concession	*	Mining property	Minera Xochipala, S.A. de C.V.	MEX	-	80.0%	-	-
Top Injection S.A DE C.V	#	Automotive parts	Pride International (Hongkong) Co., Limited	HKG	\$1.2	100.0%	-	0.6x
Lozano Travel/International Travel Group	₩	Travel agency	NUBA Expediciones S.L.	ESP	-	100.0%	-	-
Insitum Consultoría S. A. de C. V.	•	Consulting services	Fjord Network Limited	GBR	-	100.0%	-	-
Laboratorios de Control ARJ S.A de C.V	Ô	Pharmaceutical trials services	ALS Limited	AUS	\$57.9	100.0%	-	2.8x
Weex Mobile		Connection apps	Yonder Media Mobile Inc.	USA	-	100.0%	-	-
Elements Bioscience and Sativa Group Bioscience	Ô	Cannabis-based products	Xebra Brands Ltd.	CAN	-	100.0%	-	-
Mexican Assets of Aon		Risk analysis	Spencer Stuart, Inc.	USA	\$45.0	100.0%	-	-
DD3 Acquisition Corp.	#	Assets	Betterware de México, S.A. de C.V.	MEX	-	100.0%	-	-
Corporativo Reforma Diana Building	6	Office building	Deka Immobilien GmbH; Deka- ImmobilienGlobal	GER	-	100.0%	-	-



























Т	arget		Buyer			Financial In	formation	
Name	Industry	Description	Name	Country	Size (\$USDMM)	% Acquired	EV / EBITDA	EV / Revenue
Servicios Integrales Tamabra S.A de C.V. and Integración de Sistemas de Actuación,	ô	Construction and design services	Movement Industries Corporation	USA	-	100.0%	-	-
SA de CV Mayoreo De Autopartes Y Aceites, S.A. De C.V.	#	Automotive parts	O'Reilly Automotive, Inc.	USA	-	100.0%	-	-
Los Ricos Property in Jalisco, Mexico	*	Diamond mines	GoGold Resources Inc.	CAN	\$7.1	100.0%	-	-
Remaining 4 Concessions at Las Chispas in Sonora State, Mexico	*	Mining exploration	SilverCrest Metals Inc.	CAN	-	100.0%	-	-
Samurai Prospect	*	Mining exploration	Buyer not Revealed	-	-	50.0%	-	-
Cepillos El Castor S.A. de C.V	#	Cleaning brushes manufacturer	CFS Brands, LLC	USA	-	100.0%	-	-
PCR Konsigue S.A.P.I de C.V		Crowdfunding platform	MFM OPM, S.A.P.I. De C.V., Sofom, E.N.R.	MEX	-	100.0%	-	-
Distribuidora de Alimentos Si, S. de R.L. de C.V.	#	Restaurant chain	CMR, S.A.B. de C.V.	MEX	\$33.3	100.0%	-	-
Varig de Mexico SA	₩.	Storage services	TSA Investments, Inc. S.A.	PER	\$2.7	100.0%	-	-
Manufactuting facility at Saltillo, Coahuila, Mexico	#	China manufacturer	Globe Union Industrial Corp.	TAI	-	100.0%	-	-
Latin American Zinc S.A.P.I. de C.V.	*	Lead and silver mine	Consolidated Zinc Limited	AUS	-	10.0%	-	-
Bigfoot of México, S.A.P.I de C.V.	#	Clothes and accesories e-store	Buyer not Revealed	-	-	100.0%	-	-
98.5 FM of Mexico City and 100.3 FM of Guadalajara	Å	FM Radio channels	Sociedad Mercantil GA Radiocomunicaciones, SA de CV	MEX	-	100.0%	-	-
Operadora de Hoteles Costa Baja, S.A. de C.V.		Hotel operator	Inversiones Firpo S.A. de C.V.; Grupo Cosbaj, S.A.P.I. de C.V.	MEX	-	100.0%	-	-
Administradora Mexiquense del Aeropuerto Internacional de Toluca, S.A. de C.V.		Mexican international airport	Grupo Aeroportuario de la Ciudad de México S.A. de C.V.	MEX	-	49.0%	-	-
UVI Tech S.A.P.I.		Car seller	General Atlantic Service Company, L.P.	USA	-	-	-	-
Autofinanciamiento México, S.A. de C.V.		Car and real estate leasing	Sojitz Corporation	JPN	-	100.0%	-	-
SOM.US, Intermediario de Reaseguro S.A. de C.V.		Insurance company	Banco C6 S.A.	USA	-	100.0%	-	-
Delivery Technologies SpA	#	Consumption products delivery	Uber Technologies, Inc.	ITA	-	51.0%	-	-
NU BN Servicios Mexico, S.A. de C.V.		Consumer financial services	Jaguar Ventures	-	-	-	-	-
Salud Esmeralda de Mexico SA de CV	Ô	Drug producer and distributor	Captiva Verde Land Corp.	MEX	\$15.0	100.0%	-	-
Corporación de Occidente S.A. de C.V.	#	Replacement tires design, manufacturing	Cooper Tire & Rubber Company	CAN	-	42.0%	-	-



























Target			Buyer		Financial Information			
Name	Industry	Description	Name	Country	Size	%	EV /	EV /
					(\$USDMM)	Acquired	EBITDA	Revenue
Pre-Processing Business of Glaston Oyj Abp	#	Flat glass grinding equipment manufacturing	Bavelloni Spa	KOR	-	100.0%	-	-
Grupo Tissue De Mexico	#	Manufacturing and distribution of tissue products for household and industrial use	Buyer not Revealed	MEX	\$5.1	-	-	-
Certain Mexican Assets Acquired Via the Orchids of Cascades Inc.	#	Tissue and craft paper manufacturing assets	FÁBRICA DE PAPEL SAN FRANCISCO, S.A. DE C.V.	MEX	\$14.4	100.0%		-
Suanse Property in Sonora, Mexico of San Marco Resources Inc.	*	Mineral exploration company	Evrim Resources Corp.	CAN	-	-	ı	-
Three Solar Photovoltaic Projects in Mexico	3	49% stake in three solar photovoltaic projects	Korea Electric Power Corporation; Sprott Inc.	MEX	-	49.0%	-	-
Titan Portfolio	©	74 industrial properties	Fibra UNO	BMU	\$822.0	-	-	-
Two Solar Power Plants in Mexico	•	Two solar power plants	White River Renewables	MEX	-	100.0%	•	-
Impulsora del Desarrollo y el Empleo en América Latina, S.A.B. de C.V.		Infrastructure and engineering business	Canada Pension Plan Investment Board; Ontario Teachers' Pension Plan Board	USA	\$2,594.4	-	26.2x	11.6x
Sara Alicia II	*	Exploration of precious and base minerals	Azure Minerals Limited	BMU	-	100.0%	•	•
Armour Secure Insurance S.A. de C.V.	0	Insurance and asset management services	Axa XL	BMU	-	-	ı	-
The "Garibaldi" Industrial Portfolio	⟨ @	Four industrial properties	Fibra Mty, S.A.P.I. de C.V.	MEX	\$33.9	100.0%	•	•
Krispy Kreme Mexico, S. de R.I. de C.V.	.	Production, retail and wholesale of doughnuts	Krispy Kreme Doughnut Corporation	USA	-	-	1	-
Perforaciones Estratégicas e Integrales Mexicana, S.A. de C.V. / OPEX Perforadora S.A. de C.V		Oil and gas offshore drilling contractor	Borr Drilling Limited	BMU	-	49.0%	•	-
Minera Fumarola, SA de CV	X	Mining company	Aquatio S.A. de C.V.	MEX	-	-	-	-
Pagos Intermex, S.A. De C.V.		Family remittances between Mex and USA	Transnetwork Corporation	MEX	-	100.0%	-	-
Strategic Excellence Limited	Ħ	Chartering services	TK and HR Services S.A. de C.V.	BHS	-	-	-	-
The Mogotes and Pistachon Properties	©	Two properties based in Mexico	Industrias Peñoles, S.A.B. de C.V.	MEX	\$3.0	100.0%	•	-
The Cutting Tools Division of Quimmco Centro Tecnológico, S.A. De C.V.	4	Cutting Tools	Seco Tools AB	MEX	-	-	-	-
Mirabella Heights-280-unit Multifamily Property	©	Multifamily property	Thayer Manca Residential LLC	MEX	-	100.0%	-	-
Structural Components for Passenger Cars operations of Metalsa S.A. de C.V	4	Various structural autoparts	Martinrea International Inc.	MEX	\$19.5	-	ı	-
Megafarma, S.A. De C.V.	Ô	Comercializer of active and functional ingredients	Azelis Americas, LLC	MEX	-	100.0%	-	-
Flexo Universal, S.A. De C.V.	4	Latex balloons manufacturer	Buyer not Revealed	-	\$4.0	-	•	-



























T	arget		Buyer			Financial In	formation	
Name	Industry	Description	Name	Country	Size (\$USDMM)	% Acquired	EV / EBITDA	EV / Revenue
					,			
Centro de Soluciones Inalámbricas, S.A. de C.V.		GPS satellite tracking developer	Fleet Complete	MEX	-	100.0%	•	-
Cielito Querido Café	.	Coffee Shop operator	Grupo Herdez, S.A.B. de C.V.	MEX	\$14.5	100.0%	-	0.7x
Órgano Síntesis S.A. de C.V.	â	Fine Chemicals manufacturer	Pilot Chemical Corp.	MEX	-	100.0%	-	-
MEXARREND S.A. DE C.V./Compañía Mexicana De Arrendamientos, S.A. De C.V.	9	Leasing	Docuformas, S.A.P.I. de C.V.	MEX	-	100.0%	-	-
Calentadores de America S.A. de C.V./Fluida S.A. de C.V./Water Heating Technologies Corp.	#	Heating devices	Ariston Thermo SpA	MEX	-	100.0%	-	-
Avanxo (Bermuda) Limited		Cloud Computing Services	Globant S.A.	MEX	\$48.6	100.0%	-	-
Two wind turbines	Ø	Energy	Masdar	USA	\$100.0	-	-	-
SAAM SMIT Towage Brasil S.A.	•	Others	SAAM S.A.	CHL	\$201.0	50.0%	-	-
Fruehauf de Mexico, S.A. de C.V.	#	Boxes and platforms	Fultra, S.A.P.I. de C.V.	MEX	-	100.0%	-	-
Harmon Hall Holding, S.A. de C.V.	8	Others	Talisis	MEX	\$27.8	100.0%	-	-
Nueva Fábrica Nacional de Vidrio, S. de R.L. de C.V.	#	Glass Container Manufacturer	Owens-Illinois, Inc. (nka:O-I Glass, Inc.)	MEX	\$188.0	100.0%	-	-
Grupo RYL, S.A. de C.V.	#	Furniture manufacturer	Gabriel North America Inc.	DEN	\$3.8	100.0%	-	0.5x
Payment Gateway Assets of SF Systems		Payment platform	EVO Payments, Inc.	USA	-	100.0%	-	-
Café Del Pacífico, S.A. De C.V.	#	Consumption	Fomento Económico Mexicano, S.A.B. de C.V.	MEX	\$19.5	10.0%	-	-
Air Transportes Mas de Carga S.A. de C.V. / Promotora Aérea Latino Americana S.A. de C.V.	0	Others	Puente Aéreo Corporación S.A. de C.V	MEX	-	-	-	-
Nueva Fábrica Nacional de Vidrio, S. de R.L. de C.V.	#	Industrial	Owens-Illinois, Inc. (nka:O-I Glass, Inc.)	MEX	\$188.0	100.0%	-	-
Stoneridge	#	Industrial	Estándar Motor Products	MEX	\$40.0	-	-	-
Irix, Isodine, and Lonol brands of Sanofi	Ô	Healthcare	Laboratorios Sanfer S.A. de C.V.	MEX	\$7.2	100.0%	-	-
Alacrán Project	%	Mining	Azure Minerals Limited	ITA	\$2.0	100.0%	-	-
Aggregates and Ready-Mix assets of CEMEX, S.A.B. de C.V.		Infrastructure	GP Günter Papenburg AG	MEX	\$98.8	100.0%	-	-
Ganfeng International Trade (Shanghai) Co., Ltd.	%	Mining company	Ganfeng Lithium Co., Ltd.	CHN	\$55.8	-	-	-
Gamers	₩.	Videogame retail	Game Planet	MEX	-	100.0%	-	-



























Target			Buyer	Financial Information				
Name	Industry	Description	Name	Country	Size (\$USDMM)	% Acquired	EV / EBITDA	EV / Revenue
Seed Plant and Farming Operations of MAIS	•	Seeds producer	Remington Seeds, LLC	MEX	-	100.0%	-	-
Negocio de fundición de Garmi del Norte	4	Foundry services	Hüttenes-Albertus Chemische Werke	MEX	-	100.0%	-	-
Portafolios de Negocios		Factoring and credits	Factoring Corporativo	MEX	-	19.0%	-	-
Lozano Travel/International Travel Group	•	Travel agency	NUBA Expediciones S.L.	MEX	-	100.0%	-	-
Cibanco SA		Commercial Bank	Melia Hotels	MEX	\$33.4	-	-	-
Laboratorios Sanfer, S.A. de C.V.	Ô	Pharmaceutical	Caosse de Depot el Placement du Quebec CAN		\$500.0	-	-	-
BlackRock, Inc.	3	Energy	Buyer not Revealed	-	\$150.0	-	-	-
Red de Carreteras de Occidente, S.A.B. de C.V.	A	Road developer and operator	Abertis Infraestructuras, S.A.	ESP	\$4,524.0	70.0%	13.3x	12.2x
Casa Montelobos S.A.P.I. de C.V. / Licoreria Ancho Reyes y CIA S.A.P.I. de C.V.	#	Spirits producer	Davide Campari-Milano S.p.A.	ITA	\$36.0	51.0%	-	-
Tres bloques petrolíferos en aguas profundas en el golfo de México	8	Oil and gas ships	Chevron Corporation	USA	-	40.0%	-	-
Tres centros de datos de Axtel, S.A.B. de C.V.		Data Centers	Equinix, Inc.	USA	\$175.0	100.0%	-	8.3x
Especialistas en Esterilización y Envase S.A. de C.V.	Ô	Sterilization packages	Sterimed SAS	FRA	-	100.0%	-	-
Universidad Latinoamericana S.C.	•	Private University	Lottus Education	MEX	-	100.0%	-	-
Molex, LLC	#	Electronic components manufacturer	Aero Motive GmbH	GER	-	-	-	-



























DEALS ABROAD IN 2019

	Target			Buyer	Fi	inancial Inf	ormation	
Name	Country	Industry	Description	Name	Size (\$USDMM)	% Acquired	EV / EBITDA	EV / Revenue
PET Recycling Plant of Perpetual Recycling Solutions, LLC	USA	#	Recycling plan	Alpek S.A.B. de C.V.	-	100.0%	-	-
Lime and Limestone Assets of SCR-Sibelco N.V.	AUS	*	Minerals	Grupo Pachuca	-	100.0%	-	-
Telefónica Móviles Guatemala, S.A.	GUA	[®] A	Telecomm services	Graymont Ltd. Y Grupo Calidra S.A. de C.V.	\$332.4	100.0%	-	-
Telefónica Móviles El Salvador, S.A. de C.V.	ESA	Å	Telecomm services	América Movil	\$314.3	99.0%	-	-
Yellow	BRA	₩_	Electric Scooters	Grin Scooters	-	100.0%	-	-
Ecoprensa S.A.	ESP	₩_	Newspaper	GINmedia	-	20.6%	-	-
Lazo de vida	PER	Ô	Mother cells bank	CryoHoldco	-	100.0%	-	-
Nextel Holdings S.à r.l.	BRA	#	Telecomm services	Claro S.A.	-	100.0%	-	-
El Financiero de Panamá	PAN	#	Media company	GINgroup	-	-	-	-
OneWeb	USA		Bandwith access satellites	Grupo Salinas	-	-	-	-
Descont	COL	#	Hazardous materials handling	Promotora Ambiental PASA	\$2.9	50.0%	-	-
Bodegas y Viñedos Martínez Corta	ESP	₩.	Vineyard	Grupo Multimedios Estrellas de Oro S.A. de C	-	100.0%	-	-
Muvsmart	CHL	₩	Courier Services	99minutos.com	-	100.0%	-	-
Socofar	ECU	Ĝ	Pharmaceutical stores	Corporación GPF	-	100.0%	-	-
Banco Azteca El Salvador, S.A.	ESA		Banking services	Perinversiones S.A de C.V.	-	100.0%	-	-
Aurentia, S.a.	ESP	•	Human resources	GINgroup	-	90.0%	-	-
Peaks Apparel, LLC	USA	Ħ	Production and sale of clothing	Xceed México S.A. de C.V.	-	100.0%	-	-
Mú!, the Costa Rican dairy brand	CRC	Ħ	Dairy products	Grupo Lala, S.A.B. de C.V.	-	100.0%	-	-
U.S. Corrugated, Inc.	USA	#	Corrugated paper	Bio-PAPPEL, S.A.B. de C.V.	-	55.0%	-	-
Aeropuertos de Oriente S.A.S.	COL	A	Airport-related services	Exi Latam, Mexico Infrastructure Partners, Skandia Latinoamerica	-	100.0%	-	-
Master Franchisee in Brazil of P.F. Chang	BRA	₩.	Restaurant Chain	Buyer not Revealed	-	-	-	-
AgileThought, LLC	USA		Consulting software	AN Global I.T. S.A.P.I. de C.V.	-	100.0%	-	-



























DEALS ABROAD IN 2019

Target				Buyer	Financial Information				
Name	Country	Industry	Description	Name	Size (\$USDMM)	% Acquired	EV / EBITDA	EV / Revenue	
BRE Silver MF Exchange FL LLC	USA	6	Apartment buildings	Hasta Capital	\$23.3	100.0%	-	-	
Miniso	JPN	₩_	Retail chain store	Grupo Sanborns	-	14.9%	-	-	
Brazilian unit of Global Payments Inc.	BRA	€.	Payment software	Grupo Financiero Inbursa, S.A.B. de C.V.	-	33.0%	-	-	
Moviehouse & Eatery	USA	#	Cinemas	Cinepolis	-	100.0%	-	-	
Raizen Combustíveis S.A.	BRA	8	Oil and derivatives distributor	Fomento Económico Mexicano, S.A.B. de C.V.	\$141.0	50.0%	-	-	
MONO scooters compartidos	URU	#	Electric Scooters operator	Grow Mobility	-	100.0%	-	-	
Alliance Mesaging Hub of Swift	BEL		Financial courier services	S.D. Indeval, S.A. de C.V.	-	100.0%	-	-	
Jeto Holdings, Inc.	USA	#	Restaurant operator	Fomento Económico Mexicano, S.A.B. de C.V.	\$750.0	-	-	-	
Lewisville office campus	USA	6	Real Estate Fund	The Aztec Fund, Inc.	-	100.0%	-	-	
Telecom Corridor Office Campus	USA	6	Real Estate private investment firm	Artha Capital, S. de R.L. de C.V.	-	100.0%	-	-	
Grupo Socofar	MEX	Ô	Drug stores operator	The Aztec Fund, Inc.	-	40.0%	-	-	
Indo Tech Transformers Limited	MEX	3	Transformer and sub-station manufacturer	Shirdi Sai Electricals Limited	-	69.4%	-	0.4x	
Polimeros Gestion Industrial S.L.	MEX	#	Polycarbonate panels	Grupo Verzatec, S.A. de C.V.	-	100.0%	-	-	
Vector ITC Group	MEX		Software for industrial automation	Valores Corporativos Softtek S.A. de C.V.	-	-	-	-	

























